ISSN: 2799-1253

Vol: 04, No. 02, Feb – March 2024

http://journal.hmjournals.com/index.php/JWES **DOI:** https://doi.org/10.55529/jwes.42.23.28



# Production and Operation Management of Women Entrepreneurs through MSME in India

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Abstract: The empowerment of women entrepreneurs is integral to fostering inclusive economic growth and development. Women's leadership development in entrepreneurial business through MSME is critical to improving women's participation in production and operation management in India. This study provides an overview of the challenges faced by women entrepreneurs in India and explores the role of Micro, Small, and Medium Enterprises as catalysts for unlocking their untapped potential. Drawing on a comprehensive review of literature, government policies, and initiatives, this study delves into the key factors influencing the entrepreneurial landscape for women in India.

Keywords: MSMES, Women Entrepreneurs, Policies and Programmes, Operations Management.

#### 1. INTRODUCTION

Micro, Small, and Medium Enterprises (MSMEs) play a pivotal role in fostering economic growth and development. In recent years, there has been a growing recognition of the significant contribution that women entrepreneurs can make to the MSME sector. Empowering women entrepreneurs not only promotes gender equality but also unlocks immense economic potential. This article explores the challenges faced by women entrepreneurs in India and highlights the role of MSMEs in unleashing their untapped potential.

Women entrepreneurs play a crucial role in the economic development of nations, contributing to innovation, job creation, and overall socio-economic growth. In the context of India, where the Micro, Small, and Medium Enterprises sector serves as a dynamic engine for the economy, understanding and fostering the potential of women entrepreneurs within this sector is of paramount importance. This introduction provides an overview of the current landscape, challenges faced by women entrepreneurs, and the pivotal role that MSMEs can play in unlocking their untapped potential. MSMEs make a substantial contribution to India's economy, accounting for a significant portion of GDP and employment. According to the

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Ministry of Micro, Small and Medium Enterprises, the sector contributes around 30% to the GDP and employs over 110 million people (MSME Annual Report 2020-21).

#### **Status of Women Entrepreneurs in India**

India has witnessed a notable surge in the number of women entrepreneurs in recent years, reflecting changing socio-cultural dynamics and increased emphasis on gender inclusivity. However, despite these positive trends, women entrepreneurs continue to encounter multifaceted challenges that impede their full participation in economic activities. Socio-cultural norms, limited access to finance, gender-based discrimination, and a lack of skill development opportunities pose significant barriers to the entrepreneurial aspirations of women in India.

According to a report by the International Finance Corporation (IFC), women-owned businesses represent only a fraction of the total MSMEs in India, underscoring the existence of a gender gap in entrepreneurship (IFC, "Women, Business, and the Law 2021"). Bridging this gap is imperative not only for promoting gender equality but also for harnessing the immense economic potential that women entrepreneurs bring to the table.

#### 2. RELATED WORK

Access to Finance and Government Schemes: Gupta and Sharma (2017) analyze the impact of government schemes like MUDRA and Stand-Up India on enhancing access to finance for women entrepreneurs, stressing the need for further improvements.

Skill Development and Training Programs: Nair and Devi (2020) investigate the effectiveness of skill development and training programs tailored for women entrepreneurs in the MSME sector, exploring the role of education in overcoming gender-specific challenges. Networking and Mentorship Initiatives: Shah and Patel (2019) delve into the significance of networking and mentorship programs in fostering a supportive ecosystem for women entrepreneurs, citing examples of successful initiatives.

Government Policies and Gender Inclusivity: Kumar and Singh (2016) evaluate the inclusivity of government policies related to MSMEs, emphasizing the importance of gender-responsive policies for promoting women's entrepreneurship.

Gender Disparities in Entrepreneurship: Several studies highlight the gender disparities in entrepreneurship, emphasizing the underrepresentation of women in the MSME sector (Brush et al., 2019; Duflo et al., 2012). Research by Verma and Sinha (2018) discusses the multifaceted challenges faced by women entrepreneurs in India, ranging from access to finance to societal norms and gender-based discrimination.

Impact on Economic Empowerment: Research by Ghosh and Saha (2018) assesses the overall impact of women entrepreneurs in the MSME sector on economic empowerment, providing insights into job creation, GDP growth, and community development.

#### **Methodological Gaps and Future Directions**

Longitudinal Studies: There is a need for more longitudinal studies to track the progress of women entrepreneurs over time and understand the sustained impact of interventions (Brush et al., 2019).

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Intersectionality in Research: Future research should adopt an intersectional lens, considering the diverse experiences of women entrepreneurs based on factors such as caste, class, and geographic location (Duflo et al., 2012).

Qualitative Approaches: Incorporating more qualitative approaches, such as in-depth interviews and case studies, can provide a nuanced understanding of the lived experiences of women entrepreneurs (Verma and Sinha, 2018).

The existing literature underscores the progress made and challenges faced by women entrepreneurs in India's MSME sector. While government initiatives have improved access to finance, skill development, and networking, there is room for further research and targeted interventions to address the nuanced challenges faced by diverse groups of women entrepreneurs.

Always ensure to consult the latest literature databases, academic journals, and research repositories for the most recent studies and insights on women entrepreneurs through MSME in India.

#### **Study Objectives**

- Conduct a comprehensive analysis of the current status of women entrepreneurs in the MSME sector in India.
- Identify key challenges, barriers, and opportunities for women's participation in business.
- Evaluate existing financial mechanisms and government schemes aimed at supporting MSMEs, with a specific focus on women entrepreneurs.
- Propose strategies to enhance accessibility and affordability of finance for women-owned MSMEs.

#### 3. METHODS OF STUDY

The study employs qualitative research method. This study aims to provide a holistic understanding of the challenges faced by women entrepreneurs' production and operation management in the MSME sector in India and propose actionable strategies for unlocking their potential. Conduct a thorough review of existing literature, reports, and studies on women entrepreneurs in the MSME sector in India. The qualitative analysis of women entrepreneurs, MSME owners, and stakeholders is used to gather firsthand insights into the challenges and opportunities through secondary data. Analyze available data from government sources, financial institutions, and industry reports to quantify the participation of women in MSMEs. Highlight the factors contributing to their success, challenges faced, and lessons learned.

# The Role of MSMEs in Production and Operation Management of Women Entrepreneurs

Micro, Small, and Medium Enterprises (MSMEs) form the backbone of the Indian economy, contributing significantly to employment generation and GDP growth. Recognizing the potential of women entrepreneurs in this sector can lead to inclusive economic development. MSMEs offer a platform for women to start and grow their businesses, providing opportunities for skill development, innovation, and economic independence.

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- Access to Finance: MSMEs, particularly in the form of financial institutions and government schemes, can play a crucial role in providing accessible and affordable financial resources to women entrepreneurs. Initiatives such as the MUDRA (Micro Units Development and Refinance Agency) scheme and Stand-Up India have been introduced to facilitate financial inclusion for women in business.
- Skill Development and Training: MSMEs can collaborate with educational institutions and vocational training centers to design programs that cater specifically to the needs of women entrepreneurs. Skill development and training initiatives can empower women with the necessary knowledge and expertise to succeed in their ventures.
- Networking and Mentorship: MSMEs can facilitate networking events, mentorship programs, and industry associations that connect women entrepreneurs with experienced professionals. Building a strong support system helps women overcome challenges and fosters a conducive environment for their businesses to thrive.
- Government Policies and Support: Governments can play a vital role in promoting women entrepreneurship through favorable policies. Incentives, subsidies, and reserved procurement opportunities for women-owned MSMEs can create an enabling environment for their growth.

Despite the progress made in recent years, women entrepreneurs in India continue to face various challenges that hinder their participation in the business world. These challenges include societal norms, limited access to finance, lack of skills and training, and gender-based discrimination. According to a report by the International Finance Corporation (IFC), women-owned businesses represent only a fraction of the total MSMEs in India, indicating a substantial gender gap in entrepreneurship.

#### 4. RESULTS AND DISCUSSION

Financial Issues: Financial problems the inability to make long-term or short-term debt payments. According to Rajan and Panicker's (2020) research, the problems facing businesses today include inadequate funding, trouble obtaining commercial banks, comparable return capacity, ineffective operations for development, ignorance of appropriate financing sources, convoluted and drawn-out loan procedures, etc. Mariadoss et al. (2020), who addressed funding, claim that Indian women business owners typically face difficulties. It is difficult for enterprises to get outside funding from IT companies because of their poor image and lack of assets or bank accounts.

Lack of Entrepreneurial potential: Establishing and growing any business might be challenging due to personal limitations including a lack of entrepreneurs and behavior (Ali et al., 2019). Devi and Renuka (2011) found that even after participating in enterprise capacity development and other training programs, clinics, seminars, etc., people still lack innovative thinking since women's business education is often lower than men's. But after getting over their early doubts and developing their risk-taking skills and traits, very few of them manage to start and grow the business. More and more women are starting their own businesses as a means of achieving economic opportunity and self-determination around the globe.

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Marketing restrictions: An organization's marketing division is responsible for disseminating consumer knowledge. Because of a number of factors, including the competitive landscape, a dearth of resources, insufficient sales channels, insufficient sales strategies, in experience in management, regular currency changes, and capacity, women-owned firms can adjust to the challenges of the market (Yadav, 2019). In the study by Miah et al. (2018), women-owned small and medium-sized enterprises have historically faced significant competition from male-owned enterprises, particularly in the areas of pricing, quality, regulations, and meeting the constantly shifting needs of their clientele. Secondly, men tend to be highly skilled, knowledgeable about the field, and fast to accept new technology.

#### 5. CONCLUSION

Unlocking the potential of women entrepreneurs in India through MSMEs is essential for achieving sustainable and inclusive economic growth. Collaboration between the government, financial institutions, and the private sector is crucial to addressing the challenges faced by women entrepreneurs. By promoting access to finance, skill development, networking opportunities, and supportive policies, the MSME sector can become a catalyst for empowering women and driving economic development in India. As India strives for a more equitable and prosperous future, harnessing the entrepreneurial spirit of women through the MSME sector is a step towards building a thriving and diverse economy.

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